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**MEP**  
**GIANTS**  
2018

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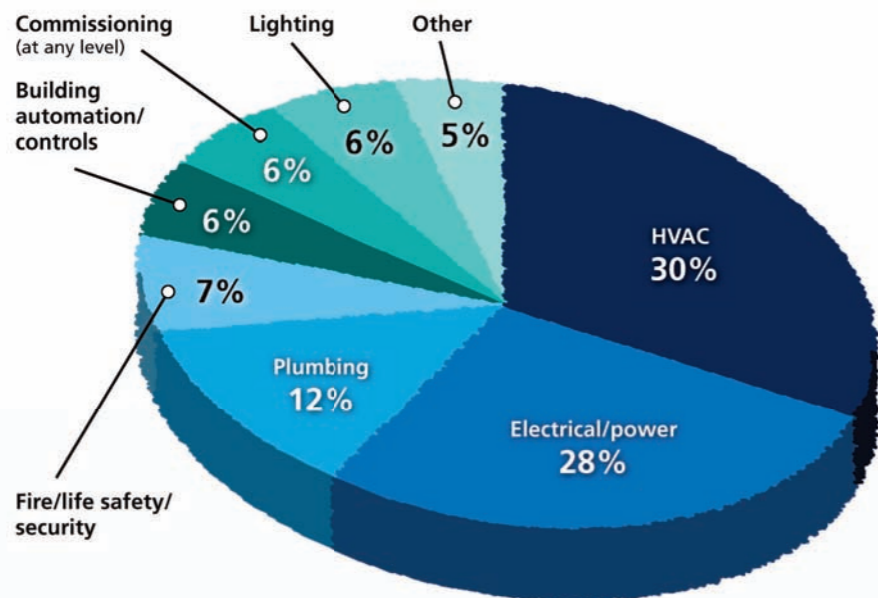
**EATON**

*Powering Business Worldwide*



# MEP GIANTS 2018

## PERCENTAGE OF MEP DESIGN BILLINGS



## BY THE NUMBERS

**\$53,949,391,469**

Grand total gross revenue

**\$7,639,964,301**

Grand total MEP design revenue

**65,655**

Total engineers employed

**10,032**

LEED APs on staff

**90%**

Of MEP design revenue came from projects within the U.S.

**28%**

Of expenditures are allocated to new tools, such as software or hardware, on average

**25%**

Cite staffing—specifically the quality of young engineers—as their biggest corporate challenge

**29%**

Provided engineering services to the Middle East in 2017

**11%**

Of 2017 MEP design revenue was earned from industrial or manufacturing facilities/warehouses projects

**15%**

Of engineering staff are female

## 2018 MEP GIANTS INDEX

FIRM NAME	RANK	FIRM NAME	RANK
Advanced Engineering Consultants	99	Interface Engineering	32
AECOM	2	IPS-Integrated Project Services LLC	13
Affiliated Engineers Inc.	9	Jacob Feinberg Katz & Michaeli Consulting Group	94
AKF Group	19	Jacobs	1
AlfaTech	46	Jaros, Baum & Bolles	18
Arora Engineers Inc.	71	Jensen Hughes Inc.	6
Arup	8	Jordan & Skala Engineers Inc.	41
Bala Consulting Engineers Inc.	57	Karpinski Engineering	78
Ballinger	89	KLH Engineers	87
Barton Associates Inc.	97	KW Mission Critical Engineering	70
Bernhard TME LLC	68	LaBella Associates D.P.C.	91
Bridgers & Paxton Consulting Engineers Inc.	85	Leach Wallace Associates Inc.	55
BRPH	64	LEO A DALY	34
BSA LifeStructures	77	M/E Engineering P.C.	54
Burns & McDonnell	3	Matrix Technologies Inc.	72
Burns Engineering Inc.	50	McKinstry	55
CannonDesign	31	ME Engineers	27
CDM Smith	63	Morrison Hershfield	58
CJL Engineering Inc.	65	Newcomb & Boyd	76
CMTA Inc.	23	NV5 Global Inc.	36
CoreStates Inc. (dba Core States Group)	92	Optimization Technology Inc.	69
CRB (Clark, Richardson and Biskup Consulting Engineers Inc.)	17	P2S Inc.	47
CTA Architects Engineers	51	Page	29
Dewberry	38	Peter Basso Associates Inc.	83
DLR Group	20	Pond	84
Dunham Associates Inc.	66	RDK Engineers	42
Dynamix Engineering Ltd.	100	RMF Engineering Inc.	24
EEA Consulting Engineers	90	Robert Derector Associates	60
ESD	30	Ross & Baruzzini Inc.	79
EwingCole	43	RTM Engineering Consultants LLC	86
EXP	11	Salas O'Brien	22
EYP	52	Setty	82
Farnsworth Group Inc.	95	Smith Seckman Reid Inc.	28
Fishbeck, Thompson, Carr & Huber Inc.	93	SmithGroupJJR	33
Gannett Fleming	48	Southland Industries	16
Ghafari Associates LLC	37	Spectrum Engineers	88
GHT Ltd.	81	SSOE Group	45
Glumac	26	Stanley Consultants	35
GPI / Greenman-Pedersen Inc.	62	Stantec Inc.	4
H.F. Lenz Co.	61	STV	59
H2M architects + engineers	67	Syska Hennessy Group	14
Harley Ellis Devereaux	73	The LiRo Group	96
HDR	7	ThermalTech Engineering Inc.	74
Heapy Engineering	49	tk1sc	44
Henderson Engineers Inc.	12	TLC Engineering for Architecture Inc.	21
HGA Architects and Engineers	40	Triad Consulting Engineers Inc.	53
Highland Associates	75	Vanderweil Engineers	15
I. C. Thomasson Associates Inc.	39	WD Partners	98
IMEG Corp.	10	WileyWilson	80
Integral Group	25	WSP USA	5

Demanding applications. Demand innovative solutions.



For information about this year's MEP Giants, and about how to submit in 2019, visit [www.csemag.com/giants](http://www.csemag.com/giants)

RANK	FIRM NAME	LOCATION	WEB ADDRESS	TOTAL GROSS REVENUE FOR FISCAL YEAR (\$ US)	TOTAL MEP DESIGN REVENUE (\$ US)	PERCENT MEP REVENUE	MEP REVENUE, U.S. PROJECTS	MEP REVENUE, NEW CONSTRUCTION
67	H2M architects + engineers	Melville, NY, U.S.	h2m.com	\$67,861,037	\$19,496,637	29%	100%	40%
68	Bernhard TME LLC	Little Rock, AR, U.S.	www.bernhard.com/engineering	\$25,000,000	\$19,100,000	76%	100%	59%
69	Optimation Technology Inc.	Rush, NY, U.S.	www.optimation.us	\$29,000,000	\$19,000,000	66%	75%	20%
70	kW Mission Critical Engineering	Troy, NY, U.S.	kwmce.com	\$18,800,000	\$18,800,000	100%	95%	80%
71	Arora Engineers Inc.	Chadds Ford, PA, U.S.	www.aroraengineers.com	\$23,706,604	\$18,587,000	78%	100%	25%
72	Matrix Technologies Inc.	Maumee, OH, U.S.	www.matrixti.com	\$55,073,100	\$18,232,210	33%	100%	7%
73	Harley Ellis Devereaux	Southfield, MI, U.S.	www.hed.design	\$78,600,000	\$18,000,000	23%	99%	50%
74	ThermalTech Engineering Inc.	Cincinnati, OH, U.S.	www.thermaltech.com	\$96,236,300	\$17,414,700	18%	100%	1%
75	Highland Associates	New York, NY, U.S.	www.highlandassociates.com	\$26,100,000	\$17,400,000	67%	90%	35%
76	Newcomb & Boyd	Atlanta, GA, U.S.	www.newcomb-boyd.com	\$20,281,204	\$17,288,458	85%	99%	45%
77	BSA LifeStructures	Indianapolis, IN, U.S.	www.bsalifestructures.com	\$51,891,773	\$17,067,073	33%	100%	60%
78	Karpinski Engineering	Cleveland, OH, U.S.	www.karpinskieng.com	\$18,043,517	\$17,000,000	94%	100%	35%
79	Ross & Baruzzini Inc.	St. Louis, MO, U.S.	www.rossbar.com	\$51,439,000	\$16,975,000	33%	100%	30%
80	Wiley Wilson	Lynchburg, VA, U.S.	www.wileywilson.com	\$34,600,000	\$16,700,000	48%	100%	60%
81	GHT Ltd.	Arlington, VA, U.S.	www.ghlttd.com	\$16,345,000	\$16,345,000	100%	100%	40%
82	Setty	Fairfax, VA, U.S.	www.setty.com	\$16,818,544	\$16,154,498	96%	100%	42%
83	Peter Basso Associates Inc.	Troy, MI, U.S.	www.peterbassoassociates.com	\$16,650,000	\$15,575,000	94%	100%	55%
84	Pond	Peachtree Corners, GA, U.S.	pondco.com	\$132,755,000	\$15,487,000	12%	95%	10%
85	Bridgers & Paxton Consulting Engineers Inc.	Albuquerque, NM, U.S.	www.bpce.com	\$15,387,216	\$15,387,216	100%	100%	55%
86	RTM Engineering Consultants LLC	Schaumburg, IL, U.S.	www.rtmassociates.com	\$16,103,503	\$15,210,121	94%	100%	45%
87	KLH Engineers	Ft. Thomas, KY, U.S.	www.klhengrs.com	\$15,000,000	\$15,000,000	100%	100%	40%
88	Spectrum Engineers	Salt Lake City, UT, U.S.	www.spectrum-engineers.com	\$14,893,944	\$14,893,944	100%	100%	67%
89	Ballinger	Philadelphia, PA, U.S.	www.ballinger.com	\$45,530,000	\$14,569,600	32%	100%	65%
90	EEA Consulting Engineers	Austin, TX, U.S.	www.eeace.com	\$13,980,460	\$13,980,460	100%	100%	20%
91	LaBella Associates D.P.C.	Rochester, NY, U.S.	www.labellapc.com	\$78,195,103	\$13,848,478	18%	100%	25%
92	CoreStates Inc. (dba Core States Group)	Duluth, GA, U.S.	www.core-eng.com	\$42,143,000	\$13,500,000	32%	98%	35%
93	Fishbeck, Thompson, Carr & Huber Inc.	Grand Rapids, MI, U.S.	www.ftch.com	\$66,000,000	\$13,000,000	20%	100%	45%
94	Jacob Feinberg Katz & Michaeli Consulting Group	New York, NY, U.S.	www.jfkmcg.com	\$12,475,000	\$12,475,000	100%	100%	40%
95	Farnsworth Group Inc.	Bloomington, IL, U.S.	www.f-w.com	\$69,507,160	\$11,844,921	17%	99%	20%
96	The LiRo Group	Syosset, NY, U.S.	www.liro.com	\$447,515,000	\$11,471,000	3%	100%	5%
97	Barton Associates Inc.	York, PA, U.S.	www.ba-inc.com	\$11,343,296	\$11,343,296	100%	100%	21%
98	WD Partners	Dublin, OH, U.S.	www.wdpartners.com	\$49,439,000	\$11,154,000	23%	77%	30%
99	Advanced Engineering Consultants	Columbus, OH, U.S.	www.aecmep.com	\$10,764,800	\$10,764,800	100%	100%	25%
100	Dynamix Engineering Ltd.	Columbus, OH, U.S.	www.dynamix-ltd.com	\$10,221,599	\$10,221,599	100%	100%	40%

Demanding applications. Demand innovative solutions.



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[Eaton.com/consultants](http://Eaton.com/consultants)

## EATON CONGRATULATES THE 2018 MEP GIANTS WINNERS



**Doug Dillie**  
Industry Manager -  
Electrical Consultants



**The 2018 Consulting-Specifying Engineer MEP Giants marks Eaton's 10<sup>th</sup> year of inclusion in this highly-regarded publication. For a full decade now, we've been showcasing solutions in this specialty issue that provide "defense" against today's demanding applications.**

Over the course of the last 10 years, so much has changed within our industry. Yet one thing has absolutely remained the same: the unique challenges faced by you, the consulting engineers.

As the electrical landscape evolves and changes, today's systems are no less demanding. On the contrary, there are more requirements than ever before... Quicker installation. Greater protection. More connectivity. Smaller footprint. Not to mention tighter budgets. The recurring theme is the need to do more with less.

Eaton is proud to offer solutions that do just that. We are continually innovating, fueled by the requests and requirements of your customers. Our applications engineers work seamlessly with you to find smart products, solutions and services that offer flexibility, reliability and safety. While you are no doubt familiar with Eaton and have likely implemented our offerings for your customers, we invite you to explore all of our solutions at [eaton.com](http://eaton.com). We are currently reorganizing our product pages to make finding relevant information simpler, including dimensions, weights, technical specifications and more.

Eaton is grateful to *Consulting-Specifying Engineer* for the important role held within in our industry. Thank you for all that you do. To those named as the 2018 Giants, congratulations. Your impact is clear and evident, and the recognition by this revered publication is beyond worthy.

Sincerely,



**Douglas A. Dillie**  
Industry Manager, Electrical Consultants  
Eaton